







## People are at the heart of our business

Our four core values: Customer Service, Teamwork, Learning, and **Honesty** are what make us super. We take responsibility for the choices we make and our impact on the world around us, driving positive change in our communities and our industry.

## **Our Vision And Mission**

Our vision: To be the best in everyday accessible



beauty and health

Our mission: To be our customers' first choice in up to the minute beauty and health, loved for value, choice, friendly advice and fun

## THAT SUPERDRUG FEELING **IN NUMBERS**

At Superdrug we believe business should be a force for good. We integrate; Environmental, Social and Corporate Governance into every decision we make.







DOING

## **SUPERDRUG** FEELING

## **GOOD FEELS SUPER**

<u>Read more</u>





**Read more** 



## **MAKING A REAL DIFFERENCE**

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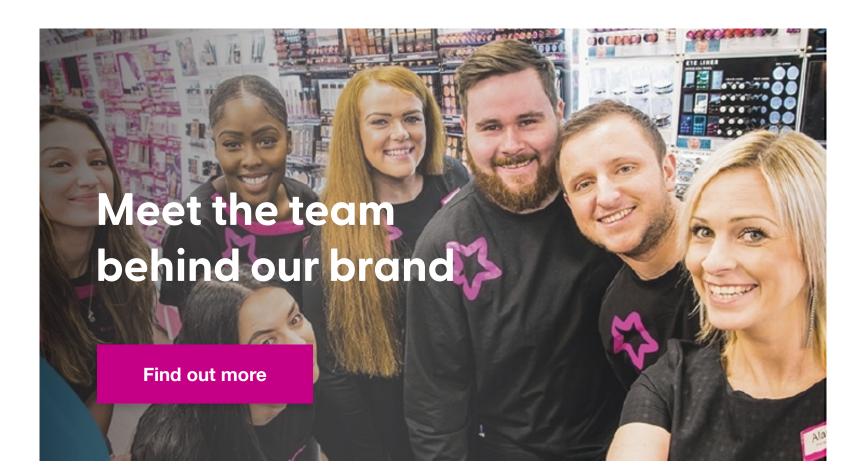
## **OUR CUSTOMERS FEEL SEEN**

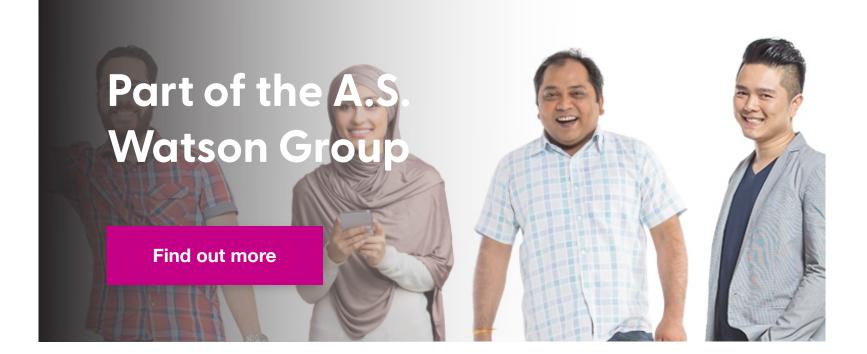
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## **A COMMITMENT TO SUPERSTARS**

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#### We are making kinder and smarter choices. This is what we've been up to:













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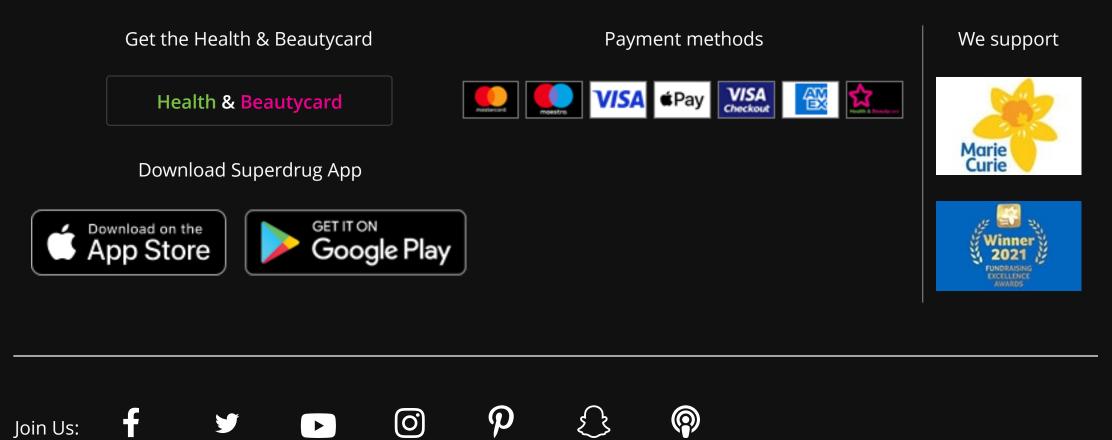
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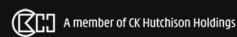
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## LCICSURATE NEWS

## **PRESS RELEASES**

These press releases capture our proudest moments including our latest launches, initiatives, and campaigns. Have a browse and be prepared to be im-press-ed!



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Superdrug's robust 2021 performance, despite the pandemic and ongoing challenging market conditions, is testament to the strength of our business model, the diligence of our people and our ability to innovate, evolve and put a smile on our customers' faces.

Peter Macnab, Chief Executive Officer

## CONTACT US FOR MORE PRESS INFORMATION

**Mind+Matter** 



For any beauty, beauty services and Superdrug

corporate / business enquiries including cosmetics, haircare, personal care, skincare, Beauty Studio as well as Corporate or Business story enquiries.

superdrug-mindplusmatter@ashfieldhealth.com

## **Maven Communications**

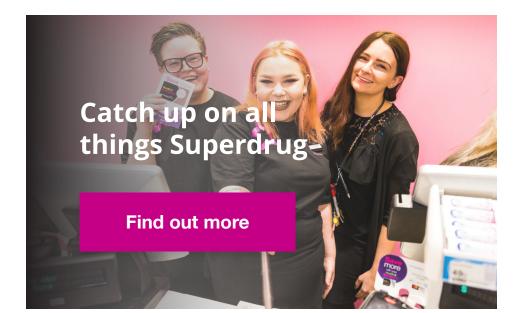


For any health, health services and pharmacy enquiries including Superdrug Health Clinics, Superdrug Online Doctor, Pharmacy Services, Superdrug Online Glasses, women's health, sexual health, vitamins/minerals.

superdrug@itsmaven.com

Get the brand assets you need in our Brand Studio

Find out more



We are making kinder and smarter choices. This is what we've been up to:





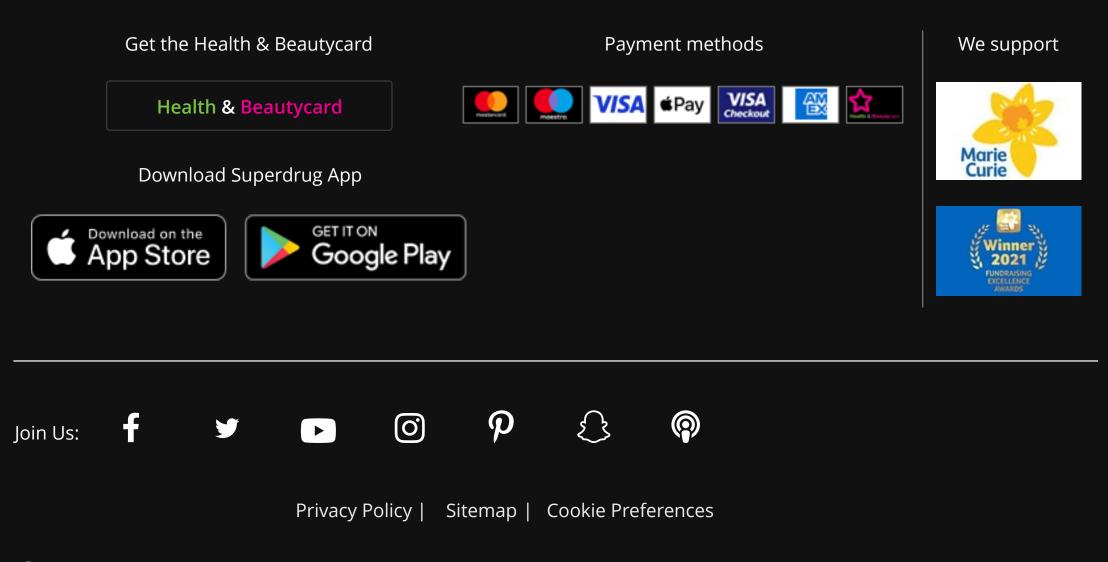


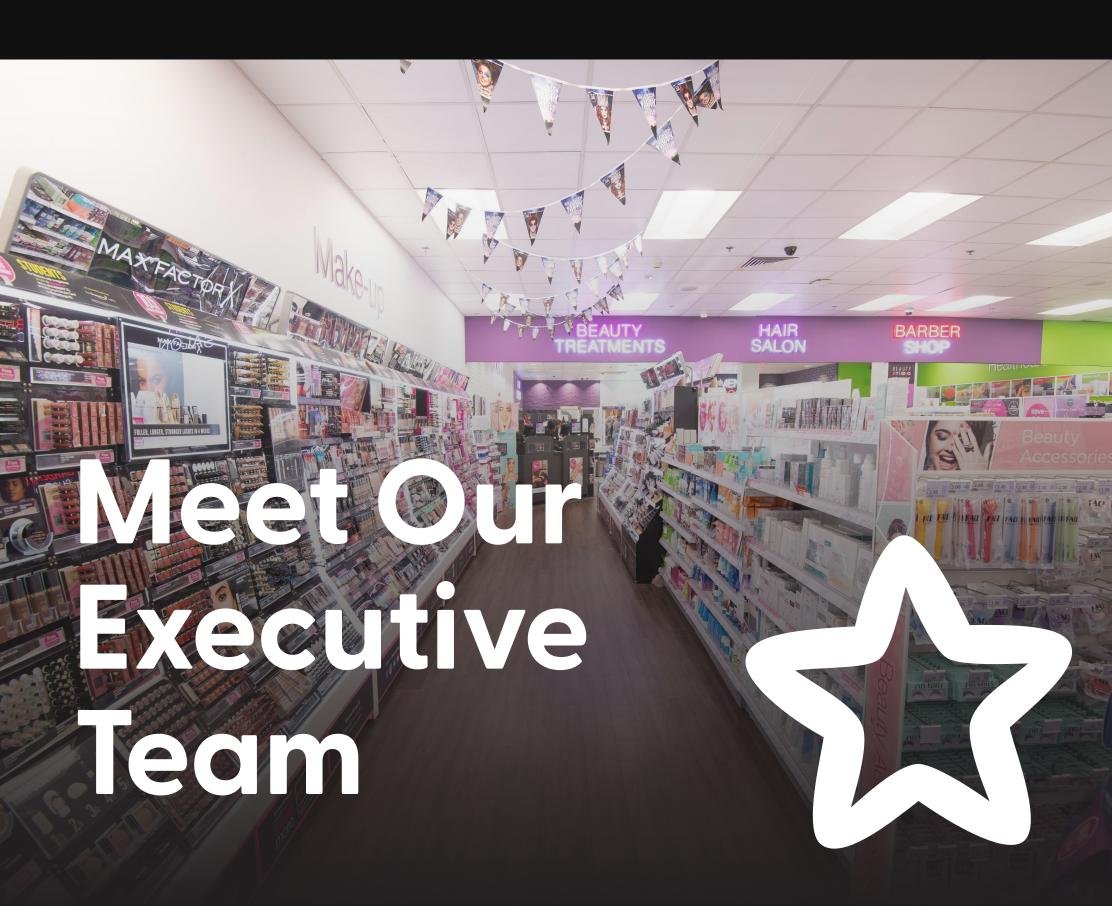






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A diverse group of specialists, we are at our best when we work as a team

## Megan Potter, Trading Director

With a passion for discovering new trends, building brands, and securing exclusives for our customers, Megan first joined our business 14 years ago as a Senior Buyer. She later worked as Head of Buying for several categories and led our cosmetics and fragrance teams before progressing to Trading Director with responsibility for our Personal Care, Cosmetics, Fragrance, Hair, and Skincare categories.

"I have built my career on a passion for developing new trends, building brands, and securing exclusives for our customers. I believe we're in a better position than ever to make the biggest trends in health and beauty accessible to our customers while continuing to bring the value they know and love us for."



## **Amy Davies**, People Director

Amy joined Superdrug 13 years ago, having started out as an Employee Relations Manager for Jaguar and Land Rover. Today, Amy is our People Director and is focused on attracting, nurturing, and retaining talent by creating and investing in an environment that gets the best out of our people.

Amy leads our continued focus on diversity and inclusion within Superdrug, as well as our employee wellbeing agenda, her vision is to build on the success we've already achieved following our recognition on the Social Mobility Employer Index in 2020.

"Having been listed as a leader in diversity since 2019, our people make us the business we are, and I'm looking forward to continuing the work that we have already taken in supporting our colleagues by focusing on the wellbeing of teams, building our CSR strategies and honing our talent for the future."

## Peter Macnab, CEO

It was 1972 when Peter started his career at a supermarket chain carrying shopping bags out to customers' cars. With decades of retail experience behind him, Peter manages our overall operations, structure, strategy, and agendas.

His passion for our stores and bringing products, services and deals that deliver the best in everyday accessible beauty and health to





customers is legendary. He's also driven by a mission to bring Superdrug's stores together with the online world.

"I still spend much of my time travelling the country, going into our stores and walking the shop floors - it is by speaking to customers that we're able to react, evolve and succeed."

## Simon Comins, Commercial Director

Joining our business at just 15-years old, Simon started out working at his local Superdrug store. 35 years later, and he's worked across all areas of the business in various roles before becoming our Chief Commercial Officer.

Overseeing our commercial teams and heading our marketing and Customer Relationship Management (CRM) teams, Simon helps to ensure our brand messages are clear and consistent and is responsible for making sure the shelves in more than 800 Superdrug stores are home to the best selection of beauty and health products on the high street.

"At Superdrug the customer is always at the heart of what we do. We pride ourselves on offering the latest beauty brands, everyday personal care, and essential health products at a range of price points to allow shoppers choice, depending on their individual wants and needs and are always looking for ways to deliver the most benefits for the price."

## **Richard Fleming**, Finance Director

Richard began his career as an Audit Supervisor at Deloitte UK before working as Trading Finance Manager for British Home Stores. He then joined Sainsbury's where he worked in various senior positions including Director of Group Finance and Logistics Director over a 14-year period.

Richard joined us as Finance Director for A.S. Watson in 2015, encompassing both the Superdrug and Saver brands. He continues to lead the way in building on our robust financial performance and meeting the most challenging of ongoing market conditions.

"Our broad strategy is relevant to our customers' needs and is a real strength as we continue to build on our success so far. We're in a strong financial position to invest and I'm confident in the future growth of our business."

## **Caris Newson**, Interim Healthcare Director

After successfully completing a Sainsbury's graduate scheme, Caris worked in many of the supermarket's categories as a buyer. She joined us in 2012 and hit the ground running delivering our healthcare strategy.

Caris continued to progress, grow, and develop within our health and pharmacy categories. From new product launches and category creation to building partnerships and working across functions - her experience is diverse. Today, Caris is accountable for our pharmacy, nurse, and retail health proposition.

"From launching health checks in our health clinics to growing our best-in-class Online Doctor and eNHS services – we remain determined and committed to making healthcare accessible and affordable to as many of our colleagues, customers, and communities as we possibly can."

## Matt Walburn, Marketing, eCommerce, Digital and

**Customer Director** 

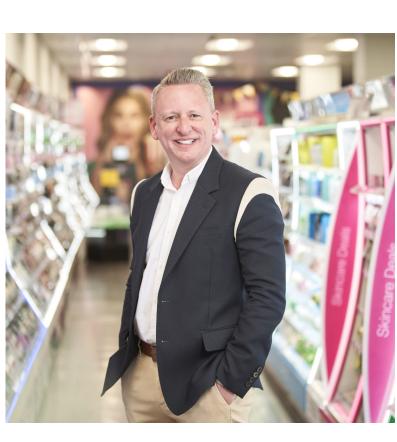
With a strong marketing background and a great deal of experience in retail, Matt began his career in marketing at Sainsbury's before moving onto roles at Homebase and Dixons Carphone.

Today, he continues to focus on bringing a bestin-class O+O experience to our customers, whether in-store, through eCommerce or as part of our customer relationship management (CRM) strategy. Matt is responsible for driving our omnichannel as well as Marketplace strategy.

"Marketplace is a vital step for our business as









we look to strengthen further our role in health and beauty retail and start to build into new associated categories."

## **Nigel Duxbury**, Property Director

Nigel was Property Director at the greetings card retailer, Birthdays, for 14 years before joining Superdrug. Since 2004, he has looked after and developed the retail portfolio across A.S. Watson UK (Superdrug, Savers, and The Perfume Shop).

Nigel oversees a team of more than 100 people and an estate of over 18,000 properties. Responsible for acquisitions, health & safety, facilities lease renewals and all tenant/landlord relationships and issues management. Nigel is also leading our new store opening strategy with a focus on retail parks.

"Over the last ten years we have reduced our carbon footprint by an amazing 82% through several initiatives, but we know there is still a lot to do. Our strategic focus on corporate social responsibility, 'Doing Good Feels Super' has enabled us to create solutions across the entire business and I am very proud of the work we have done and are set to deliver over the next 10 years."

## Andrew Cobb, IT Director

Andrew started out as an IT Manager with Procter & Gamble where he developed his skills and progressed his career for 17 years. His wideranging experience in some of the world's leading retail and FMCG companies includes shaping and delivering global, regional, and country programmes.

As a champion of business process simplification and standardisation, Andrew leads the way in driving business value through digital transformation programmes which make a real impact. This is supported through his expertise in business technology applications across research and development, marketing, supply chain, physical retail, eCommerce, and all internal business functionality.

'As a team, IT is here to deliver first class customer service to shoppers instore and online. Hard work, persistence and a positive mental attitude will help us realise this – my purpose is to help people achieve their personal and professional goals while having fun and learning too."

## Jerry Walkling, Sales Operations Director

Jerry began his career in retail more than 40 years ago as a management trainee at Marks & Spencer. He joined Superdrug in 1995 as an Area Manager and gained a post graduate diploma in International Strategic Retailing with Oxford University just two years later.

As one of our Regional General Managers for several years, Jerry understands the opportunities and challenges our store teams face. In 2012, he became our Supply Chain and Logistics Director before becoming Sales Operations Director the following year.

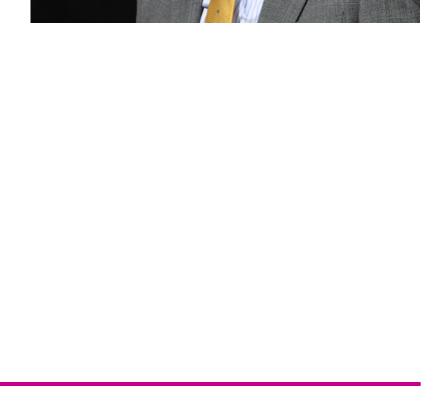
"My priority is to inspire and give support to our 11,000 colleagues in stores so they can delight the 2.5 million customers who shop with us every week."

## **Chris Warn**, Supply Chain Director

Joining the Board in 2022, Chris brings diverse experience to our leadership team. He began his career with an international logistics provider as a graduate trainee before progressing to roles including Commercial Manager.

Chris continued to develop his skills with Agility, a leading provider of supply chain services. He also worked as an Operations Manager for Sainsbury's and later managed the end-to-end international supply chain for Homebase and Habitat. More recently, he was Global Logistics Director for Pentland.







"At Superdrug, our forward-thinking and collaborative teams provide innovative and efficient supply chain solutions to ensure that our customers and patients across the UK have access to the right products, at the right time either via our stores, pharmacies, health clinics or our online services"

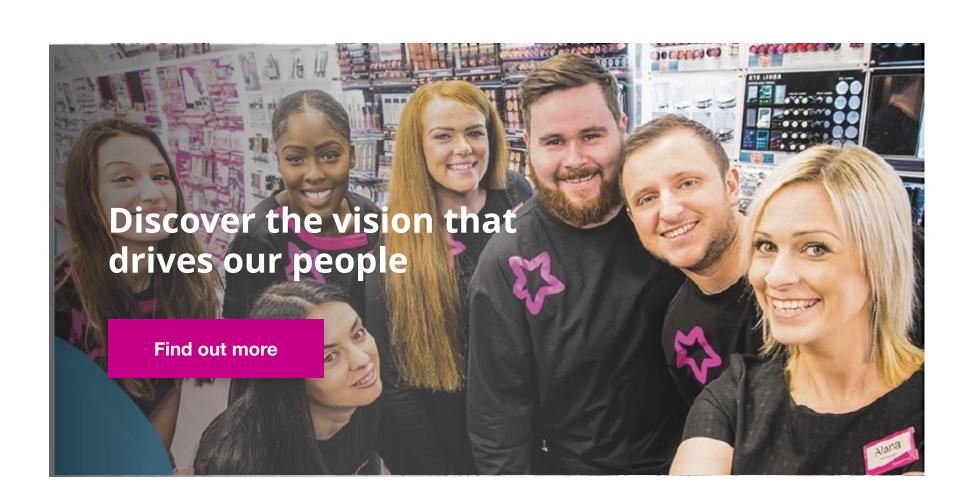
## Jamie Archer, Own Brand Director

Jamie started his career with Boots as part of a graduate programme. He later spent eight years at two of the UK's largest FMCG businesses, L'Oreal and Unilever, before joining us four years ago.

Jamie has a passion for our own brand ranges and is committed to driving innovation in our accessibility, value, and brand-building strategies, putting performance and purpose at the heart of own brand to take the Superdrug brand to the next level.

"We're proud of our record of creating and building our own innovative brands into household names, and I'm excited at the focus on driving this even more at the top level of our business."





We are making kinder and smarter choices. This is what we've been up to:













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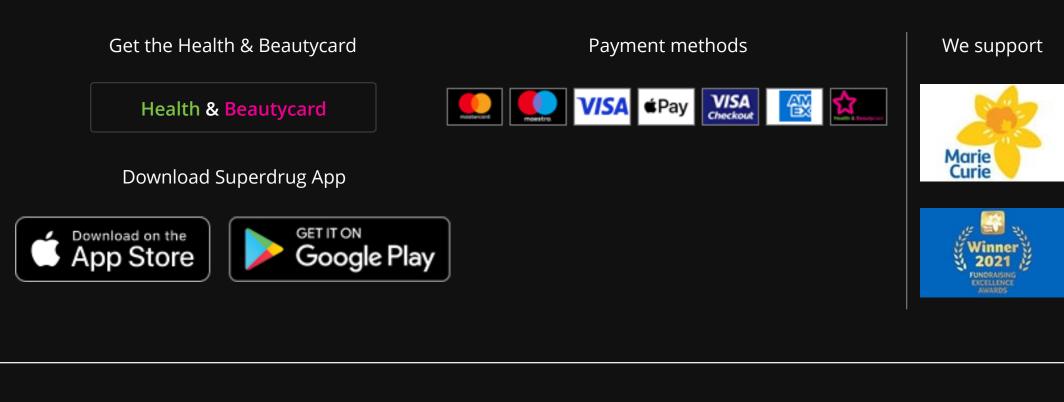
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Online **Doctor** 

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## Superdrug 1



# Nelcomercore

Your one stop shop for beauty, health and skincare logos, video, images and quotes.

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care that contain highly effective...

Find out more

Superdrug Own brand range...

Find out more

unique scent? Why no fragrance layerin

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## THAT SUPERDRUG FEELING



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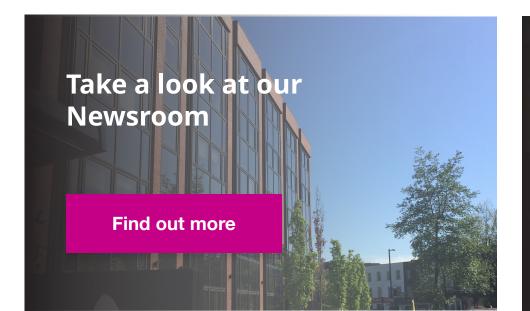


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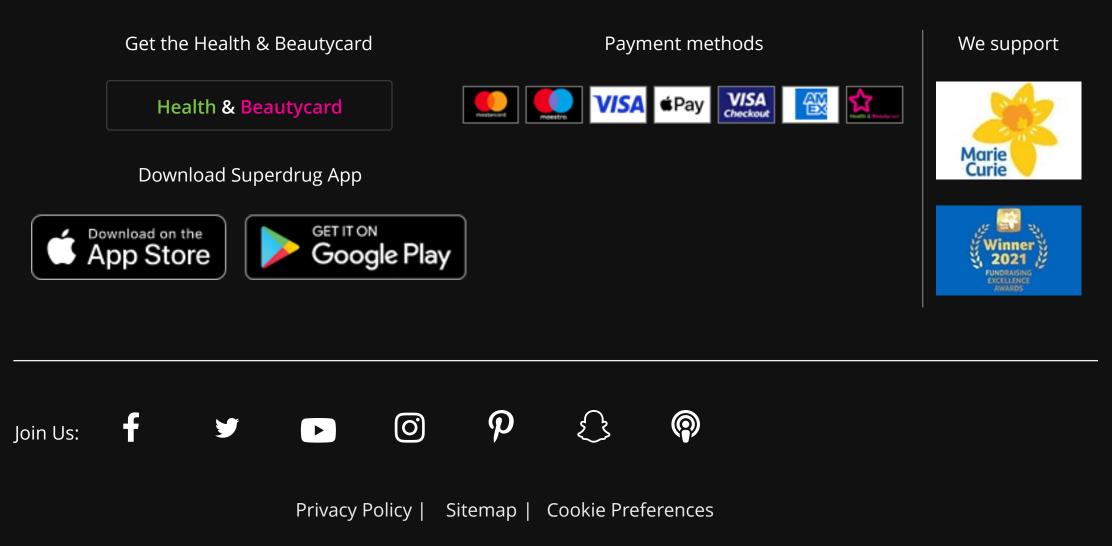
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#### Superdrug 1

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## Check Out Our Social Skills

The latest on our careers, stores, people, products,

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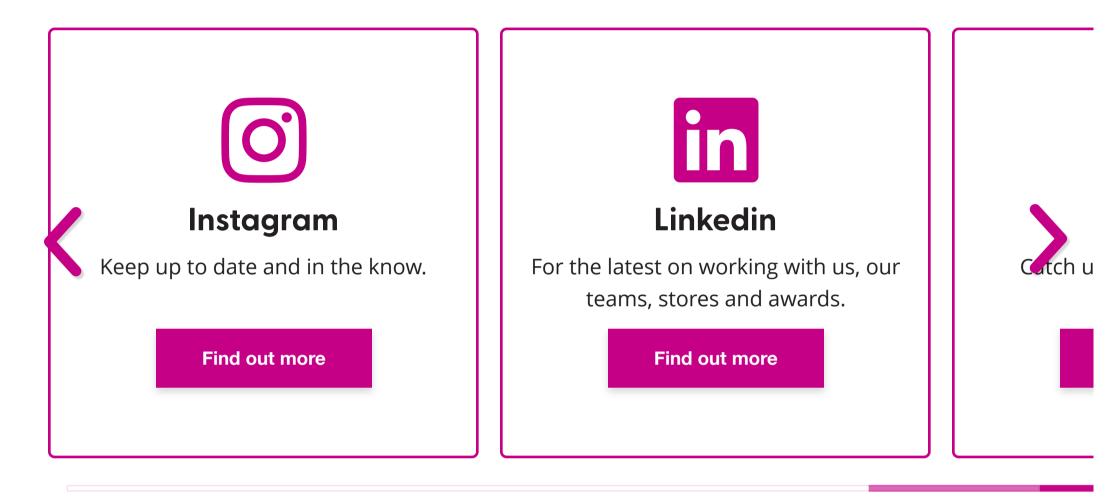
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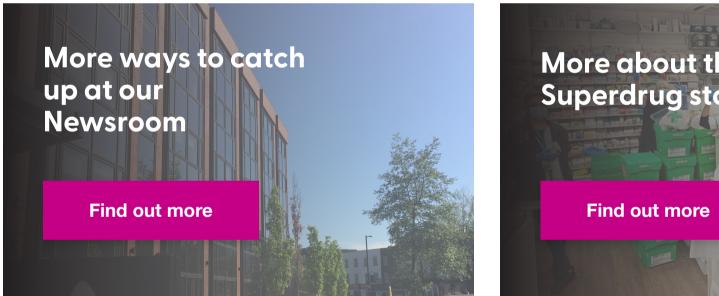
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events and the initiatives that are making the difference.







#### We are making kinder and smarter choices. This is what we've been up to:





Cruelty Free





#Shades OfBeauty



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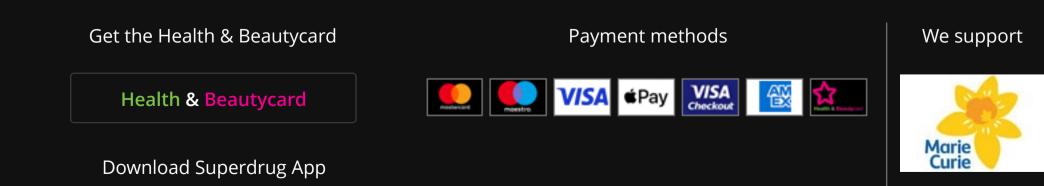
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BEAUTY Studio

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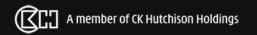




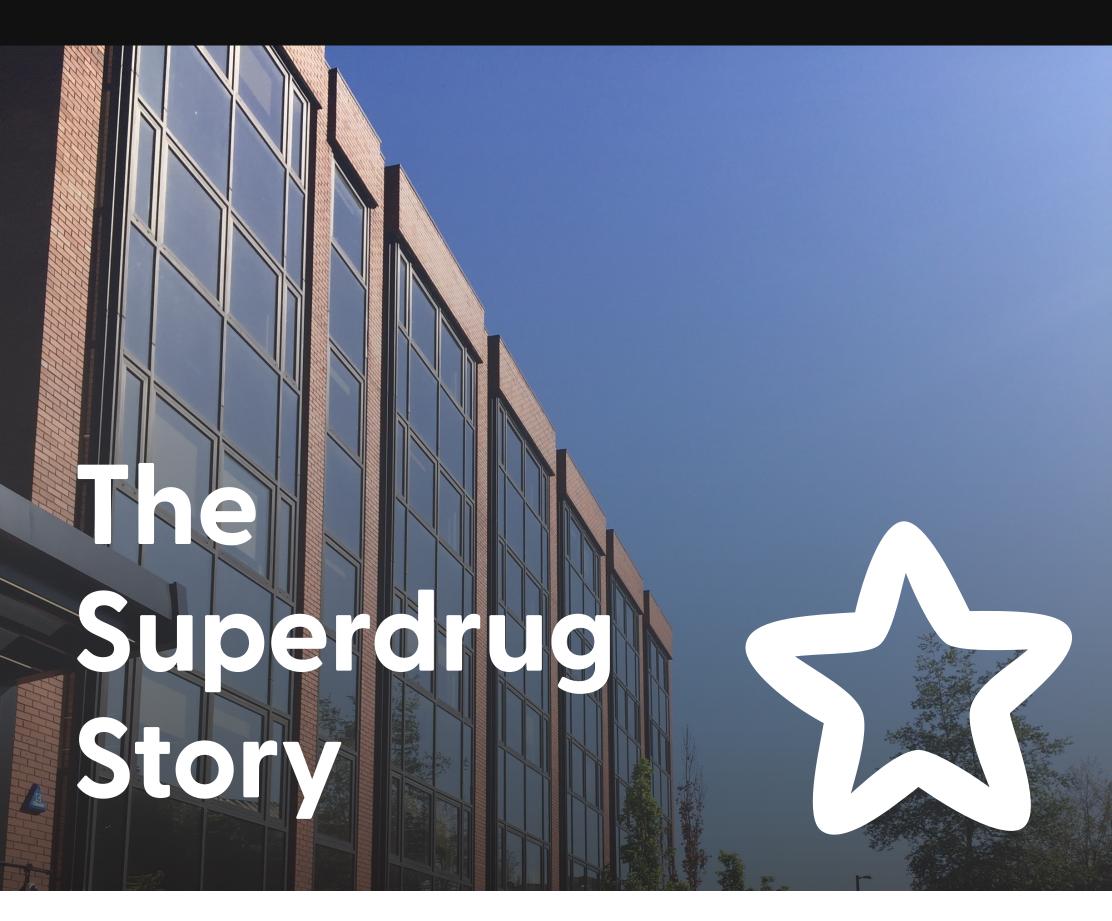


### Join Us: **f y b o p b**

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As one of the UK's leading beauty and health retailers, our vision is to be the best in everyday accessible beauty and health, that means being there for our customers, in our stores, pharmacies, health clinics and online.

## **SUPERDRUG**

#### 830 stores

across the UK and Republic of Ireland and online Dr Services

#### 60 health clinics

offer a range of healthcare services including travel vaccinations, occupational health services, health checks and blood tests

## 200 in-store pharmacies

from NHS blood pressure checks and flu vaccinations to a New Medicines Service to help improve adherence

#### **16 million**

customers have our Health & Beautycard

#### WE'RE PART OF THE A.S. WATSON GROUP

We're at the heart of the UK high street and our customers' online shopping. But we're also part of the A.S. Watson Group which is the world's largest international health and beauty retailer. Founded in Hong Kong more than 180 years ago by a British pharmacist, the group's 12 retail brands reach customers everywhere from Thailand to Turkey and Malaysia to Macau.

We'll let the numbers do the talking...

## **A.S. WATSON GROUP**

#### 16,000 stores

in 27 markets

#### **4** billion

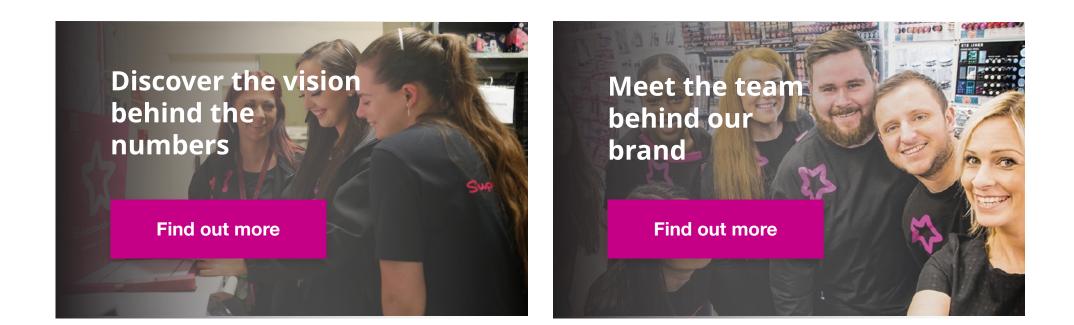
customers shopping in store and online

#### 600 stores in Hong Kong

under 4 retail brands including Watsons

#### 5 core businesses

Part of CK Hutchison Holdings Limited with **5 core businesses** in over 50 countries



We are making kinder and smarter choices. This is what we've been up to:





INTERNATIONA









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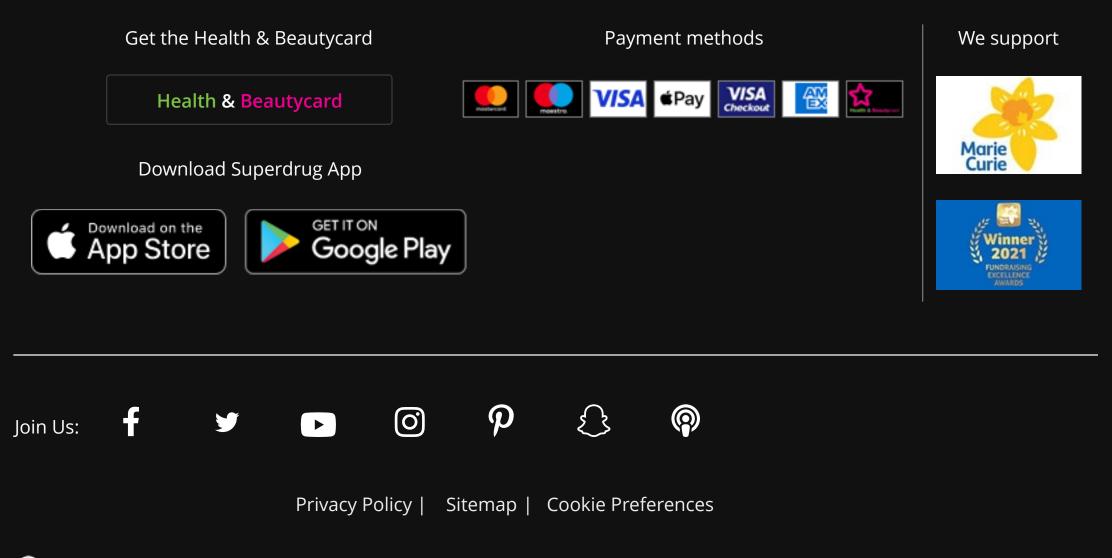
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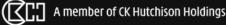
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Superdrug mobile 😭





## OUR OWN BRAND RANGES

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Renowned for their efficacy and great value and capture that Superdrug Feeling in a jar (or tube, or box... you get the idea!).

Our own brand ranges are renowned for their efficacy and great value and capture That Superdrug Feeling in a jar (or tube, or box... you get the idea!).

From skincare to haircare, sanitary products to dental, cosmetics to accessories – own brand is at the heart of our vision to bring the best in everyday accessible beauty and health to our customers. Building these great brands gives our customers even more reasons to shop with us, and to return time and time again.

All our own brand products are backed by our 100% happiness money back guarantee and meet Cruelty Free International's standards (look out for the leaping bunny which proves it).

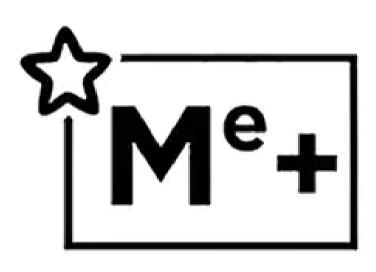
#### **B. Skincare**

With B standing for Beautiful, our solution-based skincare range brings tailored, targeted and effective care to customers whatever their skin type or goals. There are five individual ranges within B. Skincare so customers can mix and match to create the right routine for them. We're also home to B. Cosmetics, B. Make-Up Accessories, B. Hair Removal and B. Men.

#### Me+

Packed with powerful ingredients to deliver great results, this range is designed to supercharge our customers' skin and haircare routines. From hyaluronic acid to hydrate and plump to Vitamin C to brighten skin – this range is all about hero ingredients and targeted treatment at great value prices.

# by Superdrug &



#### Vitamin E

Vitamin E has long been renowned for its hydrating properties which leave skin soft and supple. Enriched with naturally sourced Vitamin E, our range includes cleansers, moisturisers and creams as well as our popular serum and oil to help rejuvenate and plump skin. Tried and trusted, this is a quality skincare range for life – a range loved by customers for more than 25 years.

## Optimum

Our retinol and collagen range targets the signs of ageing by firming, toning and hydrating skin for a more youthful look. Packed with hard-working ingredients renowned for their anti-ageing properties, Optimum brings advanced skincare to our customers at affordable prices.

### **Naturally Radiant**

Infused with plant extracts and expertly formulated, our Naturally Radiant range contains natural ingredients to rebalance, calm and soothe skin. Designed to boost glow and radiance, this go-to range is loved by customers for its naturally dewy results.

### Solait

Helping customers stay safe in the sun, our suncare range includes high-factor creams, after sun and baby and children's protection. There are also essential travel accessories including earplugs, travel adaptors and travel socks as well as self-tan products. Everything our customers need to be summer ready!

## **Studio London**

We have recently launched Studio London – our brand-new cosmetics range. Featuring products that offer premium performance at everyday prices, the range is accessible, inclusive and supports our customers in making sustainable beauty choices. Studio London also includes a wide range of affordable make-up and hair accessories. From make-up brushes and sponges to earrings, necklaces and rings to hairbrushes, slides and scrunchies – this range is packed with quality essentials for every day.

### **Pro Care**

From electric to manual toothbrushes and toothpaste to whitening strips, Pro Care brings great value to advanced dental care. With products for babies and children, the range is suitable for the whole family and our electric toothbrushes come with handy features such as a two-minute timer for healthier brushing.

### **Slender Plan**

Easy, convenient, and designed for everyday busy life, our Slender Plan range supports our customers' weight loss and maintenance goals. It includes shakes, soups, supplements, and snacks as well as exercise and power brands.















## **DOING GOOD FEELS SUPER**

When it comes to the world around us, we want to make a positive difference in every way we can. Making our own brand products more sustainable is an important part of this, especially as so many of them are everyday essentials people use most.

From reducing plastic from our packaging to making the right choices on the suppliers we partner with and the ingredients we use – we're taking every opportunity to reduce the environmental impact of our own brands.

We're also committed to helping our customers through the Cost-of-Living Crisis. Our price freeze on over 5,000 of our own brand essentials helps to keep our products affordable and accessible – and is just one initiative to make a difference to customers in these difficult times.

## Our sense of purpose and the values we operate by steer and guide our culture.

<b>25% of total sales</b> will be own brand by 2025	We develop and improve over <b>1,000</b> products each year
<b>100%</b> of the paper and pulp we use in own brand packaging	By 2030 we will achieve net zero deforestation for all own brand products
100% of own brand plastic packaging to be reusable, recyclable, or compostable by	No PVC in our own brand packaging by 2025

Superdrug's vision has always been to make health and beauty accessible to all. With the rising cost of living, we wanted to act quickly to ensure our colleagues are well looked after and our customers well supported. We don't believe shoppers should have to compromise when it comes to their health and beauty purchases, so our Price Freeze Promise is committed for a year on 130 own brand essential items.

Simon Comins, Commercial Director

**1st on high street** to remove plastic applicators in own brand sanitary products

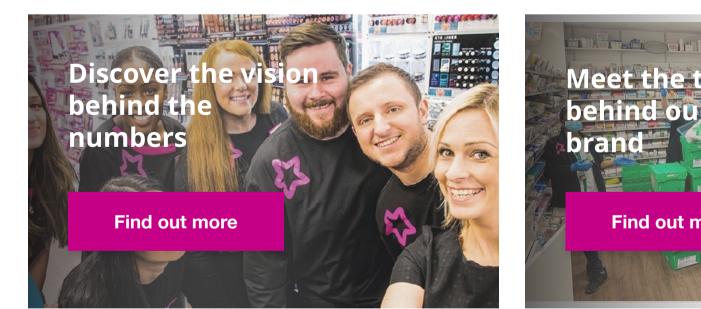
1st health and beauty retailer to ban plastic applicators across all sanitary products

Our Vitamin E 25th Birthday Skincare Set is our **first RSPO certified product** – supporting the production of certified sustainable palm oil

Our **100% biodegradable Superdrug face wipes** are made from sustainably sourced wood pulp and renewable plant fibres

**30% recycled plastic packaging** in our popular Fruity shower and Vitamin E ranges

## Investing in the **first recyclable toothpaste tube**





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